

ONE OPEN HOUSE. MORE THAN ONE POSSIBILITY.

An open house lets you tour a property, ask factual questions, and decide whether it deserves a closer look - no private appointment required.

THE SIMPLE ANSWER

I can help with this home - or the next one.

UNDERSTANDING REPRESENTATION

WHILE I AM HOSTING

Until we sign a Buyer Agency Agreement, I represent the seller or listing side for this property.

- I can answer factual questions and explain the process.
- What you share about timing, motivation, or price may not be confidential.
- I cannot yet advise you on price, terms, or negotiation as your buyer agent.

ONCE I REPRESENT YOU

After we review your options and sign a Buyer Agency Agreement, I can advocate for you.

- Strategy built around your goals, timing, and risk.
- Guidance on value, terms, inspections, due diligence, and negotiation.
- Representation for this home or others across the Triangle.

GOOD TO KNOW

Walking through an open house does not require a buyer agreement. Before I provide buyer-agent services or tour homes privately with you, we will review and document our agency relationship in writing.

If the same firm is involved on both sides, the agency relationship can differ. Any permitted dual-agency arrangement must be explained and agreed to in writing. This guide is general information, not legal advice.

WHAT HAPPENS NEXT?

The home you toured may be the one - or simply the first step. Choose the path that fits you.

01 PURSUE THIS HOME

Schedule a second visit, review disclosures and market context, clarify representation, and decide whether an offer makes sense.

TEXT: THIS HOUSE

02 SEE OTHER HOMES

Refine your priorities, compare neighborhoods and new construction, and build a focused search around your budget and timing.

TEXT: OTHER HOMES

03 SELL BEFORE I BUY

Review your home's likely value, preparation, and timing, then coordinate the sale and purchase with a clear plan.

TEXT: SELL FIRST

04 ALREADY REPRESENTED

Continue with your current agent. I respect existing agency relationships and will coordinate with them as appropriate.

YOUR NEXT MOVE

Text one phrase to Alex, and we will take it from there.

THIS HOUSE

OTHER HOMES

SELL FIRST

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OR SCAN TO CONTINUE ONLINE

Open-house guidance, Buyer Guide, home search, and conversation options.



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